Message Text

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PAGE 01 BRASIL 01910 111620Z ACTION EB-08

INFO OCT-01 AF-08 ARA-06 EUR-12 NEA-10 ISO-00 L-03 FRB-03 OMB-01 ITC-01 SP-02 USIA-06 AGRE-00 AID-05 CIAE-00 COME-00 INR-07 IO-13 LAB-04 NSAE-00 SIL-01 STR-04 TRSE-00 CEA-01 /096 W

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R 111545Z MAR 77

FM AMEMBASSY BRASILIA

TO SECSTATE WASHDC 486

INFO AMEMBASSY DAR ES SALAAM

AMEMBSSY MAPUTO

AMEMBASSY MEXICO

AMEMBASSY NAIROBI

AMEMBASSY LONDON

AMEMBASSY BRUSSELS

AMEMBASSY OTTAWA

AMEMBASSY ROME

AMEMBASSY NEW DELHI

USMISSION EC BRUSSELS

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ROME FOR FAO AFFAIRS ADVISOR

NEW DELHI FOR US DELEGATE

EO 11652 NA

TAGS ETRD FAO EEC BR

SUBJECT: FAO MEETING IN HARD FIBERS: BRAZILIAN VIEWS ON SISAL

REFS: (A) STATE 045325, (B) ROME 3445, (C) BRUSSELS 2184

1. ECONOFFS CALLED ON PAULO PINHEIRO, CHIEF OF FOR MIN'S BASIC PRODUCTS DIVISION, MARCH 10, TO DISCUSS POSITIONS GOB WILL TAKE IN SUBJECT MEETING AND ATTITUDE ON SISAL TRADE IN LIMITED OFFICIAL USE

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PAGE 02 BRASIL 01910 111620Z

GENERAL.

2. IN REGARD TO GOB POSITION ON MONITORING INFORMAL ARRANGEMENTS, PINHEIRO STATED THAT BRAZIL IS NOT RPT NOT IN FAVOR OF STRICTER MONITORING OF INFORMAL PRICE AND QUOTA ARRANGEMENTS, AND, IN FACT, BRAZIL'S POSITION IS ONE OF VIRTUAL "LAISSEZ FAIRE" IN REGARD TO THE SISAL MARKET. WHILE BRAZIL'S POSITION

AS A LARGE PRODUCER UNDOUBTEDLY IS BEHIND THIS POSTURE, PINHEIRO STRESSED THE NEAR-IMPOSSIBILITY OF SETTING INDICATIVE PRICES OR QUOTAS OR OF INTERFERENCE IN SISAL MARKETS THROUGH INTERNATIONAL BUFFER STOCKS DUE TO ALMOST PERFECT SUBSTITUTABILITY OF SISAL AND SYNTHETIC TWINE. WITHOUT CONTROL OVER SYNTHETIC TWINE PRICE AND AVAILABILITY, PINHEIRO SAID, THERE IS LITTLE HOPE FOR ORDERING SISAL MARKET. HE ALSO STATED THAT FOR THE SAME REASONS A PRICE DIFFERENTIAL BETWEEN SISAL RAW MATERIAL AND TWINE COULD NOT BE ESTABLISHED. OVERALL, PINHEIRO APPEARED PESSIMISTIC THAT FAO MEETING WILL PRODUCE RESULTS.

- 3. WHEN QUESTIONED ABOUT EEC DUMPING CASE AGAINST BRAZIL (REF.C), PINHEIRO REPLIED THAT QUESTION WAS DORMANT.
- 4. BRAZILIAN DELEGATION TO NEW DELHI MEETING WILL CONSIST OF BRAZIL'S FAO REP. BRITO AND REPRESENTATIVES FROM MINISTRY OF AGRICULTURE, MINISTRY OF FINANCE, AND EXPORT DIVISION (CACEX) OF BANK OF RAZIL. CRIMMINS

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Message Attributes

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Subject: FAO MEETING IN HARD FIBERS: BRAZILIAN VIEWS ON SISAL

TAGS: ETRD, BR, FAO, EEC

To: STATE Type: TE

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